

# Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



## FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	804,746	87,839	4,168,743	313,118	607,015	61,524	2,217,781	209,153
2	Corporate Agents - Banks	2,903,751	65,318	10,106,515	193,464	2,088,053	39,884	7,033,119	139,545
3	Corporate Agents - Others	1,309,028	23,227	4,757,366	75,898	657,089	13,766	2,710,572	49,039
4	Broker	2,086,396	182,745	14,048,152	686,308	2,440,190	169,497	8,657,890	602,013
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	2	0	1,187	125	1,494	191	4,470	487
	-Online (Through Company Website)	99,195	2,332	463,969	9,382	71,406	2,281	247,323	8,826
	-Others	1,028,930	94,268	2,204,984	647,399	739,614	11,294	2,701,100	347,272
7	Common Service Centres (CSC)	226,249	11,998	597,665	29,619	1,428,498	61,886	3,439,938	134,891
8	Insurance Marketing Firm	3,387	394	11,665	1,013	943	91	2,652	199
9	Point of sales person (Direct)	344,465	18,083	1,279,767	62,218	130,384	6,078	465,417	18,751
10	MISP (Direct)	137,472	6,995	583,856	28,552	112,398	6,290	415,455	23,265
11	Web Aggregator	2,750	55	8,745	171	1,105	22	8,328	223
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be specified)	0	0	0	0	0	0	0	0
	<b>Total (A)</b>	<b>8,946,371</b>	<b>493,255</b>	<b>38,232,614</b>	<b>2,047,268</b>	<b>8,278,189</b>	<b>372,805</b>	<b>27,904,045</b>	<b>1,533,665</b>
14	Business outside India (B)	0	0	0	0	-	-	0	0
	<b>Grand Total (A+B)</b>	<b>8,946,371</b>	<b>493,255</b>	<b>38,232,614</b>	<b>2,047,268</b>	<b>8,278,189</b>	<b>372,805</b>	<b>27,904,045</b>	<b>1,533,665</b>

- Note:
- (a). Premium means amount of premium received from business acquired by the source
  - (b). No of Policies stand for no. of policies sold
  - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable