Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001

FORM NL-36- BUSINESS -CHANNELS WISE



SI.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of		Up to the corresponding quarter of	
				l		the previous year		the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
			(Rs.Lakhs)		(Rs.Lakhs)		(Rs.Lakhs)		(Rs.Lakhs)
1	Individual agents	652,043	67,343	652,043	67,343	603,015	59,012	603,015	59,012
2	Corporate Agents - Banks	2,371,054	55,598	2,371,054	55,598	2,123,236	38,848	2,123,236	38,848
3	Corporate Agents - Others	484,380	10,369	484,380	10,369	515,947	9,438	515,947	9,438
4	Broker	2,313,112	240,575	2,313,112	240,575	2,260,957	172,247	2,260,957	172,247
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	0	0	0	0	1,107	121	1,107	121
	-Online (Through Company Website)	75,593	2,336	75,593	2,336	62,325	2,181	62,325	2,181
	-Others	1,212,071	68,865	1,212,071	68,865	784,405	79,968	784,405	79,968
7	Common Service Centres (CSC)	39,046	540	39,046	540	88,308	48	88,308	48
8	Insurance Marketing Firm	2,718	544	2,718	544	1,396	134	1,396	134
9	Point of sales person (Direct)	318,838	14,785	318,838	14,785	226,013	10,474	226,013	10,474
10	MISP (Direct)	154,529	10,598	154,529	10,598	136,055	6,411	136,055	6,411
11	Web Aggregator	3,714	68	3,714	68	1,929	55	1,929	55
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
	Total (A)	7,627,098	471,622	7,627,098	471,622	6,804,693	378,938	6,804,693	378,938
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	7,627,098	471,622	7,627,098	471,622	6,804,693	378,938	6,804,693	378,938

Note:

(a). Premium means amount of premium received from business acquired by the source
(b). No of Policies stand for no. of policies sold
(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable