

Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	677,958	71,669	1,330,001	139,012	1,347,775	84,407	1,950,790	143,418
2	Corporate Agents - Banks	2,738,021	57,920	5,109,075	113,518	2,396,389	41,084	4,519,625	79,932
3	Corporate Agents - Others	490,521	9,613	974,901	19,982	677,836	14,721	1,193,783	24,159
4	Broker	7,340,423	189,002	9,653,535	429,577	2,696,523	151,353	4,957,480	323,600
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	0	0	0	0	0	0	0	0
	-Officers/Employees	0	0	0	0	76	1	1,183	122
	-Online (Through Company Website)	203,005	2,497	278,598	4,834	97,833	2,449	160,158	4,630
	-Others	1,975,885	228,586	3,187,956	297,451	133,090	392,761	917,495	472,729
7	Common Service Centres (CSC)	37,070	520	76,116	1,060	219,272	17,189	307,580	17,237
8	Insurance Marketing Firm	2,637	420	5,355	963	2,534	222	3,930	356
9	Point of sales person (Direct)	284,378	15,275	603,216	30,061	326,801	15,864	552,814	26,338
10	MISP (Direct)	150,669	8,545	305,198	19,143	136,622	6,668	272,677	13,078
11	Web Aggregator	3,472	47	7,186	115	1,474	23	3,403	78
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
	Total (A)	13,904,039	584,093	21,531,137	1,055,716	8,036,225	726,740	14,840,918	1,105,679
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	13,904,039	584,093	21,531,137	1,055,716	8,036,225	726,740	14,840,918	1,105,679

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable