

# Bajaj Allianz General Insurance Company Limited

IRDA Registration No 113. dated 2nd May, 2001



## FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	714,815	65,555	2,044,816	204,567	1,413,207	81,861	3,363,997	225,279
2	Corporate Agents - Banks	2,503,620	45,622	7,612,695	159,140	2,683,139	48,214	7,202,764	128,146
3	Corporate Agents - Others	282,496	4,372	1,257,397	24,354	2,254,555	28,512	3,448,338	52,670
4	Broker	8,953,935	194,877	18,607,470	624,453	7,004,276	179,963	11,961,756	503,563
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business								
	-Officers/Employees	0	0	0	0	2	2	1,185	125
	-Online (Through Company Website)	472,548	2,716	751,146	7,550	204,616	2,419	364,774	7,049
	-Others	525,823	313,469	3,713,779	610,920	258,559	80,402	1,176,054	553,131
7	Common Service Centres (CSC)	36,010	1,602	112,126	2,662	63,836	384	371,416	17,621
8	Insurance Marketing Firm	4,086	543	9,441	1,506	4,348	263	8,278	619
9	Point of sales person (Direct)	334,885	17,162	938,101	47,223	382,488	17,797	935,302	44,135
10	MISP (Direct)	185,052	9,553	490,250	28,696	173,707	8,479	446,384	21,557
11	Web Aggregator	5,424	57	12,610	172	2,592	38	5,995	116
12	Referral Arrangements	0	0	0	0	0	0	0	0
13	Other (to be sepcified)	0	0	0	0	0	0	0	0
	<b>Total (A)</b>	<b>14,018,694</b>	<b>655,529</b>	<b>35,549,831</b>	<b>1,711,244</b>	<b>14,445,325</b>	<b>448,334</b>	<b>29,286,243</b>	<b>1,554,013</b>
14	Business outside India (B)	0	0	0	0	-	-	0	0
	<b>Grand Total (A+B)</b>	<b>14,018,694</b>	<b>655,529</b>	<b>35,549,831</b>	<b>1,711,244</b>	<b>14,445,325</b>	<b>448,334</b>	<b>29,286,243</b>	<b>1,554,013</b>

- Note:
- (a). Premium means amount of premium received from business acquired by the source
  - (b). No of Policies stand for no. of policies sold
  - (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable